

Financial Results of Shoshas
http://www.jftc.or.jp/english/balancesheet_e.html

for the year ended March 31, 2013

[Millions of Yen, Percentage changes from the previous year]

Consolidated Financial Results	ITOCHU CORPORATION		MARUBENI CORPORATION		MITSUBISHI CORPORATION		MITSUI & CO.,LTD.		SOJITZ CORPORATION		SUMITOMO CORPORATION		TOYOTA TSUSHO CORPORATION	
Total Assets	7,117,446	(9.4%)	5,965,086	(16.3%)	14,410,665	(14.5%)	10,324,581	(14.6%)	2,086,410	(-1.6%)	7,832,757	(8.4%)	3,592,368	(26.6%)
Liabilities	5,004,827	(4.0%)	4,776,707	(13.4%)	9,854,615	(12.5%)	6,884,477	(11.9%)	1,703,872	(-4.8%)	5,656,875	(4.3%)	2,672,324	(28.1%)
Shareholders' Equity	202,241	(0.0%)	262,686	(0.0%)	204,447	(0.0%)	341,482	(0.0%)	160,339	(0.0%)	219,279	(0.0%)	64,936	(0.0%)
Total Shareholders' Equity	2,112,619	(24.6%)	1,188,379	(29.8%)	4,556,050	(19.1%)	3,440,104	(20.2%)	382,537	(15.8%)	2,175,882	(20.8%)	920,043	(22.4%)
Trading Transactions	12,551,557	(5.4%)	10,509,088	(-0.7%)	20,207,183	(0.4%)	10,049,637	(-4.1%)	3,955,907	(-12.0%)	7,502,724	(-9.3%)	6,304,354	(6.6%)
Gross Trading Profit	915,879	(-4.3%)	528,194	(-2.4%)	1,029,657	(-8.7%)	790,439	(-10.0%)	192,064	(-17.1%)	826,962	(-10.0%)	403,888	(17.4%)
Gross Trading Profit Ratio	7.30%	—	5.03%	—	5.10%	—	7.87%	—	4.86%	—	11.02%	—	6.41%	—
Selling, General and Administrative Expenses	671,319	(-1.2%)	403,412	(5.3%)	889,955	(4.7%)	521,075	(1.2%)	158,759	(-5.0%)	657,139	(-4.3%)	288,013	(14.5%)
Operating Income	244,219	(-10.4%)	122,932	(-21.9%)	133,875	(-50.6%)	254,603	(-26.9%)	33,305	(-48.4%)	162,481	(-26.1%)	115,875	(25.4%)
Financial Balance	20,572	—	14,218	—	138,603	—	78,871	—	-13,514	—	-2,331	—	-2,929	—
Net Income	280,297	(-6.7%)	205,696	(19.5%)	360,028	(-20.4%)	307,926	(-29.1%)	14,263	—	232,451	(-7.3%)	67,432	(1.9%)

Consolidated Financial Results	CHORI CO.,LTD.		HANWA CO., LTD.		HITACHI HIGH-TECHNOLOGIES CORPORATION		INABATA & CO.,LTD.		IWATANI CORPORATION		JFE SHOJI TRADE CORPORATION		KANEMATSU CORPORATION		NAGASE & CO.,LTD.		SUMIKIN BUSSAN CORPORATION	
Total Assets	71,851	(6.5%)	552,908	(-5.1%)	433,639	(-1.9%)	276,932	(10.3%)	386,302	(0.0%)	523,000	(-9.3%)	399,186	(-0.1%)	486,747	(8.0%)	356,741	(-3.7%)
Liabilities	40,466	(4.4%)	432,233	(-7.3%)	166,450	(-12.0%)	178,219	(2.8%)	295,399	(-3.6%)	99,100	(-78.1%)	323,273	(-5.9%)	248,941	(4.6%)	278,607	(-8.6%)
Shareholders' Equity	6,800	(0.0%)	45,651	(0.0%)	7,938	(0.0%)	9,364	(0.0%)	20,096	(0.0%)	14,500	(-27.5%)	27,781	(0.0%)	9,699	(0.0%)	12,335	(0.0%)
Total Shareholders' Equity	31,385	(9.4%)	120,674	(4.1%)	267,189	(5.6%)	98,712	(27.0%)	90,903	(14.3%)	134,600	(8.8%)	75,912	(35.6%)	237,806	(11.8%)	78,134	(19.3%)
Trading Transactions	221,847	(1.8%)	1,511,324	(-3.4%)	575,468	(-10.9%)	501,103	(7.9%)	657,006	(-0.6%)	1,743,900	(-16.4%)	1,019,232	(1.3%)	666,272	(5.4%)	788,776	(-2.3%)
Gross Trading Profit	19,770	(-1.2%)	44,762	(-3.4%)	104,868	(-7.2%)	34,242	(7.8%)	139,763	(-3.2%)	67,500	(1.8%)	80,021	—	82,583	(15.3%)	64,607	(3.6%)
Gross Trading Profit Ratio	8.91%	—	2.96%	—	18.22%	—	6.83%	—	21.27%	—	3.87%	—	7.85%	—	12.39%	—	8.19%	—
Selling, General and Administrative Expenses	14,665	(4.0%)	32,271	(2.9%)	85,917	(-1.8%)	26,081	(8.1%)	123,053	(-1.8%)	49,100	(-0.9%)	61,758	(3.8%)	67,004	(15.1%)	49,610	(1.6%)
Operating Income	5,105	(-13.7%)	12,491	(-16.6%)	18,951	(-25.6%)	8,161	(6.9%)	16,709	(-12.8%)	7,789	(9.7%)	7,789	—	15,578	(16.0%)	14,997	(10.9%)
Financial Balance	67	—	1,341	—	591	—	624	—	-1,669	—	-3,400	—	2,184	—	316	—	-765	—
Net Income	2,944	(-15.8%)	4,720	(1.9%)	12,166	(-14.7%)	6,982	(10.9%)	8,026	(-23.9%)	7,100	(-41.4%)	9,564	(56.5%)	14,182	(65.5%)	10,351	(43.8%)

Note:

- (1) This table is developed by JFTC secretariat and based on the financial results submitted by each company.
- (2) Financial results of ITOCHU, MARUBENI, MITSUI, and MITSUBISHI is based on US GAAP. Financial results of SUMITOMO is based on the International Financial Reporting Standard (IFRS). Operating income of SUMITOMO indicates profits relevant to operation on IFRS.
- (3) Non-consolidated financial results of each company has not been displayed here since the year ended March 31, 2011.
- (4) Financial results of JFE SHOJI TRADE is based on the financial results of JFE Holdings, Inc.