

Financial Results of Shoshas
http://www.jftc.or.jp/english/balancesheet_e.html

for the year ended March 31, 2012

[Millions of Yen, Percentage changes from the previous year]

Consolidated Financial Results	ITOCHU CORPORATION		MARUBENI CORPORATION		MITSUBISHI CORPORATION		MITSUI & CO.,LTD.		SOJITZ CORPORATION		SUMITOMO CORPORATION		TOYOTA TSUSHO CORPORATION	
Total Assets	6,507,273	(14.7%)	5,129,887	(9.6%)	12,588,513	(11.7%)	9,011,823	(4.8%)	2,120,596	(0.2%)	7,226,769	(-0.6%)	2,837,428	(16.5%)
Liabilities	4,811,132	(12.5%)	4,214,117	(9.5%)	8,760,226	(13.4%)	6,151,013	(1.8%)	1,790,125	(1.6%)	5,425,581	(-2.0%)	2,085,681	(17.9%)
Shareholders' Equity	202,241	(0.0%)	262,686	(0.0%)	204,447	(0.4%)	341,482	(0.0%)	160,339	(0.0%)	219,279	(0.0%)	64,936	(0.0%)
Total Shareholders' Equity	1,696,141	(21.4%)	915,770	(10.1%)	3,828,287	(7.8%)	2,860,810	(12.0%)	330,471	(-7.0%)	1,801,188	(3.8%)	751,747	(12.6%)
Trading Transactions	11,978,276	(5.1%)	10,584,393	(17.3%)	20,126,321	(4.6%)	10,481,166	(5.4%)	4,494,237	(11.9%)	8,273,043	(-0.9%)	5,916,759	(3.0%)
Gross Trading Profit	1,030,447	(-1.0%)	541,454	(3.7%)	1,127,860	(-1.9%)	878,279	(2.2%)	231,566	(20.2%)	918,825	(6.4%)	343,999	(4.0%)
Gross Trading Profit Ratio	8.60%	--	5.12%	--	5.60%	--	8.38%	--	5.15%	--	11.11%	--	5.81%	--
Selling, General and Administrative Expenses	752,902	(-3.0%)	382,971	(3.2%)	850,214	(3.1%)	514,798	(-3.4%)	167,044	(7.6%)	686,404	(6.0%)	251,596	(2.5%)
Operating Income	272,620	(6.5%)	157,315	(7.9%)	271,122	(-14.2%)	348,384	(9.9%)	64,522	(72.0%)	219,857	(10.1%)	92,403	(8.3%)
Financial Balance	15,184	--	9,541	--	112,296	--	81,021	--	-13,240	--	-3,862	--	676	--
Net Income	300,505	(86.7%)	172,125	(26.1%)	453,849	(-2.3%)	434,497	(41.7%)	-3,649	(-122.8%)	250,669	(23.6%)	66,205	(40.4%)

Consolidated Financial Results	CHORI CO.,LTD.		HANWA CO., LTD.		HITACHI HIGH-TECHNOLOGIES CORPORATION		INABATA & CO.,LTD.		IWATANI CORPORATION		JFE SHOJI TRADE CORPORATION		KANEMATSU CORPORATION		NAGASE & CO.,LTD.		SUMIKIN BUSSAN CORPORATION	
Total Assets	67,465	(4.8%)	582,404	(9.3%)	442,162	(7.0%)	251,045	(5.4%)	386,127	(3.3%)	576,493	(0.9%)	399,753	(2.8%)	450,842	(20.1%)	370,268	(9.4%)
Liabilities	38,766	(0.5%)	466,448	(10.4%)	189,150	(11.0%)	173,314	(4.3%)	306,576	(1.3%)	452,801	(-0.3%)	343,360	(1.3%)	238,097	(43.4%)	304,777	(9.2%)
Shareholders' Equity	6,800	(0.0%)	45,651	(0.0%)	7,938	(0.0%)	9,364	(0.0%)	20,096	(0.0%)	20,000	(0.0%)	27,781	(0.0%)	9,699	(0.0%)	12,335	(0.0%)
Total Shareholders' Equity	28,698	(11.1%)	115,956	(5.0%)	253,012	(4.2%)	77,730	(7.9%)	79,551	(11.7%)	123,692	(5.3%)	56,392	(13.7%)	212,744	(1.6%)	65,491	(10.3%)
Trading Transactions	217,825	(-1.9%)	1,564,250	(12.0%)	645,865	(-1.2%)	464,429	(-1.0%)	661,185	(6.8%)	2,086,595	(3.7%)	1,006,365	(7.4%)	631,854	(-4.3%)	807,245	(2.1%)
Gross Trading Profit	20,020	(6.4%)	46,346	(5.9%)	112,971	(1.4%)	31,759	(0.0%)	144,432	(4.2%)	66,328	(-9.4%)	80,900	(5.2%)	71,628	(-1.9%)	62,340	(6.4%)
Gross Trading Profit Ratio	9.19%	--	2.96%	--	17.49%	--	6.84%	--	21.84%	--	3.18%	--	8.04%	--	11.34%	--	7.72%	--
Selling, General and Administrative Expenses	14,103	(3.4%)	31,369	(4.9%)	87,512	(4.7%)	24,127	(1.2%)	125,261	(1.2%)	49,551	(-0.6%)	59,473	(1.0%)	58,200	(7.2%)	48,810	(1.0%)
Operating Income	5,916	(14.3%)	14,976	(8.1%)	25,459	(-8.7%)	7,632	(-3.4%)	19,171	(28.9%)	16,777	(-28.2%)	21,426	(18.8%)	13,427	(-28.3%)	13,529	(31.9%)
Financial Balance	202	--	-1,867	--	492	--	390	--	-1,826	--	-594	--	-2,841	--	594	--	-780	--
Net Income	3,497	(-34.9%)	4,632	(-20.0%)	14,265	(-19.6%)	6,297	(-12.9%)	10,543	(70.2%)	12,108	(-11.3%)	6,510	(-29.0%)	8,570	(-33.2%)	7,199	(25.2%)

Note :

(1) This table is developed by JFTC secretariat and based on the financial results submitted by each company.

(2) Financial results of ITOCHU, MARUBENI, MITSUI, and MITSUBISHI is based on US GAAP. Financial results of SUMITOMO is based on the International Financial Reporting Standard (IFRS). Operating income of SUMITOMO indicates profits relevant to operation on IF

(3) Non-consolidated financial results of each company has not been displayed here since the year ended March 31, 2011.

(4) Financial results of JFE SHOJI TRADE is based on the financial results of JFE SHOJI Holdings, Inc.

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